February 16, 2015

Dear Victor & Linda,

I would like to take this opportunity to express my gratitude for the exceptional real estate services that you recently provided.

Serving as the court-appointed administrator of a decedent's estate, I needed a realtor who had first-hand knowledge about selling real estate through the probate process. It was evident after interviewing several realtors that Victor and Linda were the best team for the job.

One of the initial challenges was to prepare the house for market on a very tight budget given the decedent's estate had limited assets. Victor and Linda helped identify key house upgrades that would deliver the highest sales price and provided the necessary contractors to complete the work. They kept me well-informed of the progress, and Victor kept the project moving forward by reminding me of upcoming deadlines. Any questions or concerns I had were promptly addressed. At one point, there were no funds left in the budget so Victor spent his own time and money making the front entrance brighter looking and more inviting. His attitude was "whatever it takes to get the job done".

Afterward, Victor and Linda assisted with clearing out the personal property before staging the house. With Linda's tasteful eye, she transformed each of the bedrooms into a unique personal retreat. Her personal touches throughout the house added an extra WOW factor -- truly amazing! This led to several offers from prospective buyers and Victor worked hard in negotiating the best terms and price, well above the appraised value.

In the end, Victor and Linda exceeded my expectations on this probate real estate transaction. They are a professional, dedicated and hard-working team, each with a set of skills that complement one another. I highly recommend them for any of your future real estate needs.

All the best.

Debbie Lee Private Professional Fiduciary Lee Fiduciary Services